

Message Text

UNCLASSIFIED

PAGE 01 BONN 17739 261631Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----016820 271118Z /17

R 261617Z OCT 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 2576
AMCONSUL STUTTGART

UNCLAS BONN 17739

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - ACCELERATORS, AUSTIN, TEXAS.

REF: BONN 17187

FOLLOWING ADDITIONAL PROSPECT HAS BEEN LOCATED:

POLYTEC
GESELLSCHAFT FUER ANALYSEN-, MESS- UND
REGELTECHNIK MBH AND CO.
SIEMENS-STRASSE
D-7515 WALDBRONN-KARLSRUHE
CONTACT: HEINZ G. LOSSAU, PHYSICIST - OWNER AND
MANAGER.
PHONE: 7243/6231
COMMENT: DUE TO THE HIGHLY COMPETITIVE MARKET OF
THESE SYSTEMS, POLYTEC WOULD LIKE TO LEARN WHY PRESENT
AGENT TERMINATED AGREEMENT. CAN ACCELERATORS GIVE
DETAILS ON ITS MARKET SHARE BOTH IN U.S.A. AND GERMANY
COMPARED TO AMERICAN COMPETITORS. ANY OTHER DETAILS
ON ITS TURNOVER, ETC. WOULD BE HIGHLY APPRECIATED.
THE POLYTEC COMPANY ALREADY REPRESENTS SEVERAL U.S.
FIRMS. IT IS ACTIVE IN THE FOLLOWING FIELDS:
LASER-OPTICS-OPTRONICS
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RESEARCH INSTRUMENTS - SPECTROSCOPY
MICRO-ELECTRONICS
MEDICAL PHYSICS

FIRM EMPLOYS OVER 30 PERSONS. MR. LOSSAU HIMSELF A
MEMBER OF THE GERMAN PHYSICAL SOCIETY, HAS MANY YEARS
OF EXPERIENCE AS A CONSULTING PHYSICIST, SALES

MANAGER AND PRODUCT MARKETING ENGINEER. MOST FAVORABLY
KNOWN TO CONGEN STUTTGART SINCE MANY YEARS.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN17739
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770394-1154
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771023/aaaaasta.tel
Line Count: 67
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3cfea727-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 BONN 17187
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 796196
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - ACCELERATORS, AUSTIN, TEXAS.
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/3cfea727-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009